



# INTELLECT

## SOFTWARE SOLUTIONS

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*Powered by Intellect, Driven by Values!*



## COMPANY

Located in INDIA, Intellect Software Solutions (ISS) offers Offshore Software Development & BPO Services to customers worldwide. ISS brings a pool of highly talented professionals, over decade of experience and an proven methodology to make the most of new opportunities for small and large businesses alike.

The ability to convert our client's vision into a cost effective and efficient business solution is our distinct selling point.

## BACKGROUND

Intellect Software Solutions entered the IT market fairly recently. It was founded by a group of technocrats, having years of experience in the IT space, with an aim of combining the best of technology and people to give customers a wide range of IT services & solutions, Low Prices, guaranteed satisfaction, friendly and professional service and a great onsite/offsite/offshore experience.

## VISION

Our vision is to be the leading IT solutions and services company in 10 years time by attracting exceptional people and providing low cost, guaranteed satisfaction and innovative solutions to the clients.

## INTELLECT'S PROFILE

### VERTICALS

**Banking & Finance**  
**E-Commerce & Portals**  
**Education**  
**Insurance**  
**Manufacturing**  
**Media & Wireless**  
**Pharmaceuticals & Healthcare**  
**Real Estate**  
**Retail & Distribution**  
**Telecom**  
**Tourism**

### PRACTICES

**Cellular Networks**  
**E-Business**  
**Embedded Solutions**  
**Enterprise Solutions**  
**Mobile & Handhelds**  
**Tele com Solutions**  
**Web Solutions**

### IT SERVICES

**Application Development & Management Services**  
**Knowledge Management Services**  
**Offshore Staffing & BPO Services**  
**Testing & Validation Services**  
**Migration & Porting Services**  
**IT Consulting**

**Intellect Software Solutions**  
**Offering Mix**

UNDERSTAND

DESIGN

TEST

DEPLOY

MAINTAIN

## SERVICES

The span of Intellect Software Solutions offshore outsourcing services is rather wide and ranges from providing profiled offshore programming teams to IT consulting, technology research and development of custom business applications and software products:

Generally, our services can be broken down into several interrelated categories:-

- ▶ Application Development & Management Services
- ▶ Knowledge Management Services
- ▶ Offshore Staffing & BPO Services
- ▶ Testing & Validation Services
- ▶ Migration & Porting Services
- ▶ IT Consulting
- ▶ Product Engineering

## DELIVERED BUSINESS VALUE

Intellect provides innovative, cost-effective and efficient solutions at a lost cost. Client clearly differentiate us by our strategy on time-to-market, service, our solution based approach and our team. Cut software development and maintenance costs by 30-70%

- Access a talent-pool of IT-professionals with extensive skill set and experience in emerging technologies;
- Leverage over years of Intellects' intellectual capital in offshore software outsourcing;

**Our Value: QUALITY, INTEGRITY, DELIVERY, SERVICE and PRICE**

## DOMAIN EXPERTISE

The success of a software project greatly depends on the project team's expertise in the customer's business domain. Intellect Software Solutions has multi-year experience in developing and supporting custom software applications in business and technical areas of:

- ▶ **E-Commerce & Portals**
- ▶ **Education**
- ▶ **Telecom**
- ▶ **Mobile & Wireless**
- ▶ **Real Estate**
- ▶ **Pharmaceuticals & Healthcare**
- ▶ **Media & Entertainment**
- ▶ **Manufacturing**
- ▶ **Retail & Distribution**
- ▶ **Insurance**
- ▶ **Banking & Finance**
- ▶ **Tourism**

# COMPETENCY MATRIX

## INTELLECT'S COMPETENCY MATRIX

Keeping ties with the Technical University and investing in partnership programs with industry leaders enable Intellect to retain an exceptional level of technical expertise. Our main objective is to provide every customer with optimal IT technologies for his business case.

	Desktop	Web	Wireless	Wireless Technologies	Embedded
Platforms	<ul style="list-style-type: none"> <li>▶ .Net</li> <li>▶ J2EE</li> <li>▶ Jbuilder</li> </ul>	<ul style="list-style-type: none"> <li>▶ Macromedia Flash</li> <li>▶ Browser</li> </ul>	<ul style="list-style-type: none"> <li>▶ Brew</li> <li>▶ J2ME</li> <li>▶ .Net Compact</li> <li>▶ Personal Java</li> </ul>	<ul style="list-style-type: none"> <li>▶ CDMA</li> <li>▶ W-CDMA</li> <li>▶ HSDPA</li> <li>▶ TD-SCDMA</li> </ul>	<ul style="list-style-type: none"> <li>▶ WDM</li> <li>▶ USB</li> </ul>
Developer Skills	<ul style="list-style-type: none"> <li>▶ C/C++</li> <li>▶ Java</li> <li>▶ COBOL</li> <li>▶ CORBA</li> <li>▶ C#</li> <li>▶ VB/VB</li> <li>▶ .Net</li> <li>▶ VC++</li> <li>▶ UML</li> </ul>	<ul style="list-style-type: none"> <li>▶ ASP</li> <li>▶ ASP .Net</li> <li>▶ VB Script</li> <li>▶ Perl</li> <li>▶ XML</li> <li>▶ RDBMS</li> <li>▶ Java Script</li> <li>▶ JSP</li> <li>▶ Java Doc</li> <li>▶ DHTML</li> <li>▶ XSL</li> <li>▶ SQL</li> <li>▶ PHP</li> <li>▶ Cold Fusion</li> <li>▶ Servlets</li> </ul>	<ul style="list-style-type: none"> <li>▶ IDE</li> <li>▶ WML</li> </ul>	<ul style="list-style-type: none"> <li>▶ Node Management</li> <li>▶ Network Management</li> <li>▶ Node Upgrade</li> <li>▶ Network Upgrade</li> <li>▶ Performance Analysis</li> <li>▶ Performance Improvement</li> <li>▶ Call Processing</li> <li>▶ MAC Layer</li> <li>▶ Control Layer</li> <li>▶ Automation</li> </ul>	<ul style="list-style-type: none"> <li>▶ Assembly</li> <li>▶ EVC++</li> </ul>
Technologies	<ul style="list-style-type: none"> <li>▶ COM/DCOM</li> <li>▶ OLE2.0</li> <li>▶ EJB</li> </ul>	<ul style="list-style-type: none"> <li>▶ XML</li> <li>▶ SOAP</li> <li>▶ ActiveX</li> <li>▶ UDDI</li> </ul>	<ul style="list-style-type: none"> <li>▶ SIP</li> <li>▶ VoXML</li> <li>▶ SyncML</li> <li>▶ WAP</li> <li>▶ J2ME</li> <li>▶ BREW</li> </ul>	<ul style="list-style-type: none"> <li>▶ SNMP</li> <li>▶ MIB / MO</li> <li>▶ J2ME</li> <li>▶ TCP/IP</li> <li>▶ VoIP</li> </ul>	<ul style="list-style-type: none"> <li>▶ X86</li> <li>▶ 68k/Cold Fire</li> <li>▶ Power PC</li> <li>▶ ARM</li> <li>▶ 8051</li> <li>▶ PICs</li> <li>▶ Z80</li> </ul>
Operating Systems	<ul style="list-style-type: none"> <li>▶ Windows 95/98/2000</li> <li>▶ Windows NT/XP</li> <li>▶ Linux/UNIX</li> </ul>		<ul style="list-style-type: none"> <li>▶ Symbian</li> <li>▶ WinCE/ Pocket PC</li> <li>▶ Palm</li> </ul>	<ul style="list-style-type: none"> <li>▶ Embedded Linux</li> <li>▶ OSE</li> <li>▶ VxWorks</li> </ul>	<ul style="list-style-type: none"> <li>▶ XP Embedded</li> <li>▶ Embedded</li> <li>▶ Linux Micro C/OS</li> <li>▶ VxWorks</li> <li>▶ eCos</li> <li>▶ pSOS</li> </ul>
Databases	<ul style="list-style-type: none"> <li>▶ SQL Server 7.0/2000 Oracle 8i/9i/10g</li> <li>▶ MS Access,</li> <li>▶ PL/SQL</li> </ul>	<ul style="list-style-type: none"> <li>▶ SQL Server 7.0/2000 Oracle 8i/9i/10g</li> <li>▶ MS Access</li> <li>▶ SQL</li> <li>▶ MySQL</li> <li>▶ PostgreSQL</li> </ul>		<ul style="list-style-type: none"> <li>▶ Polyhedra</li> <li>▶ Oracle</li> </ul>	<ul style="list-style-type: none"> <li>▶ Polyhedra</li> </ul>

## MANAGEMENT PROFILE

### **Apoorva Ajmera**

CEO and President

As a CEO, Apoorva is responsible for the overall growth and direction of the company. He is primarily involved in Strategic Planning, Business Development, Process Engineering & Implementation.

Apoorva's experience has been a mix of technology consulting and development. For the initial years, Apoorva has worked as a senior consultant with a consulting firm, where he spearheaded several projects from concept to go-live stage for many start-ups. Later he worked for few years with Ericsson, where he honed his telecom & wireless skills and was involved in the development of software for the CDMA-2000 RAN products specifically for 1x, EV-DV, EV-DO standards.

Apoorva holds a M.S. in Computer Science from University of Houston - Clear Lake, USA and a B.S. in Electronics & Telecommunications from University of Mumbai, India.

### **Devang Ajmera**

Vice-President, BPO Head and Sales & Marketing

As a Vice-President, Devang is responsible for the overall sales and marketing of the company and driving the operations of BPO line of business. He is also primarily involved in Strategic Planning, Business Development, Sales & Marketing. Devang's experience has been a mix of Sales and Marketing, BPO & Finance.

Devang holds a MBA from University of Hertfordshire, UK and a B.S. in Commerce from University of Mumbai, India.

## ENGAGEMENT MODEL

Our engagement with our clients is dependent on the requirement and mutual comfort. We work on both the following models:

### **Fixed Project Cost**

Suitable for well defined projects, wherein we take the requirements from the client and deliver the project in a mutually agreed timeframe and on a fixed cost.

### **Time and Material**

Suitable for projects having a high degree of requirement variability over the period of the project. In this model, the billing is done on the basis of actual time spent by the resources on the project. The client is submitted a time sheet detailing the activities performed.

## HOW A PROJECT RUNS

Our companies sign a contract for outsourcing services, using the most suitable contractual model. The contract secures the general terms and conditions, including those of confidentiality, transfer of intellectual property rights to the customer and some other.

Depending on the scope of the contract, a project typically includes the following stages:

- Business-case analysis, co-development of user requirements;
- Technology research, proof-of-concept prototyping, GUI mock-up;
- System technical design and preparation of a complete technical specification;
- Planning, programming, documenting and testing;
- Preparation of the user documentation, system deployment, user training;
- Support, localization and further enhancement of the system;

Each contracting party will assign a special person responsible for the communication and dealing with non-technical questions. The customer's contact person is responsible for setting objectives and providing all the information necessary. Intellects' contact person is responsible for ensuring smooth project implementation and timely reporting on its progress.



[www.intellectsoftsol.com](http://www.intellectsoftsol.com)

## **BUSINESS CONTACT**

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